



Q3 FY18 Investor Presentation

Omaxe - Vision & Mission

Vision

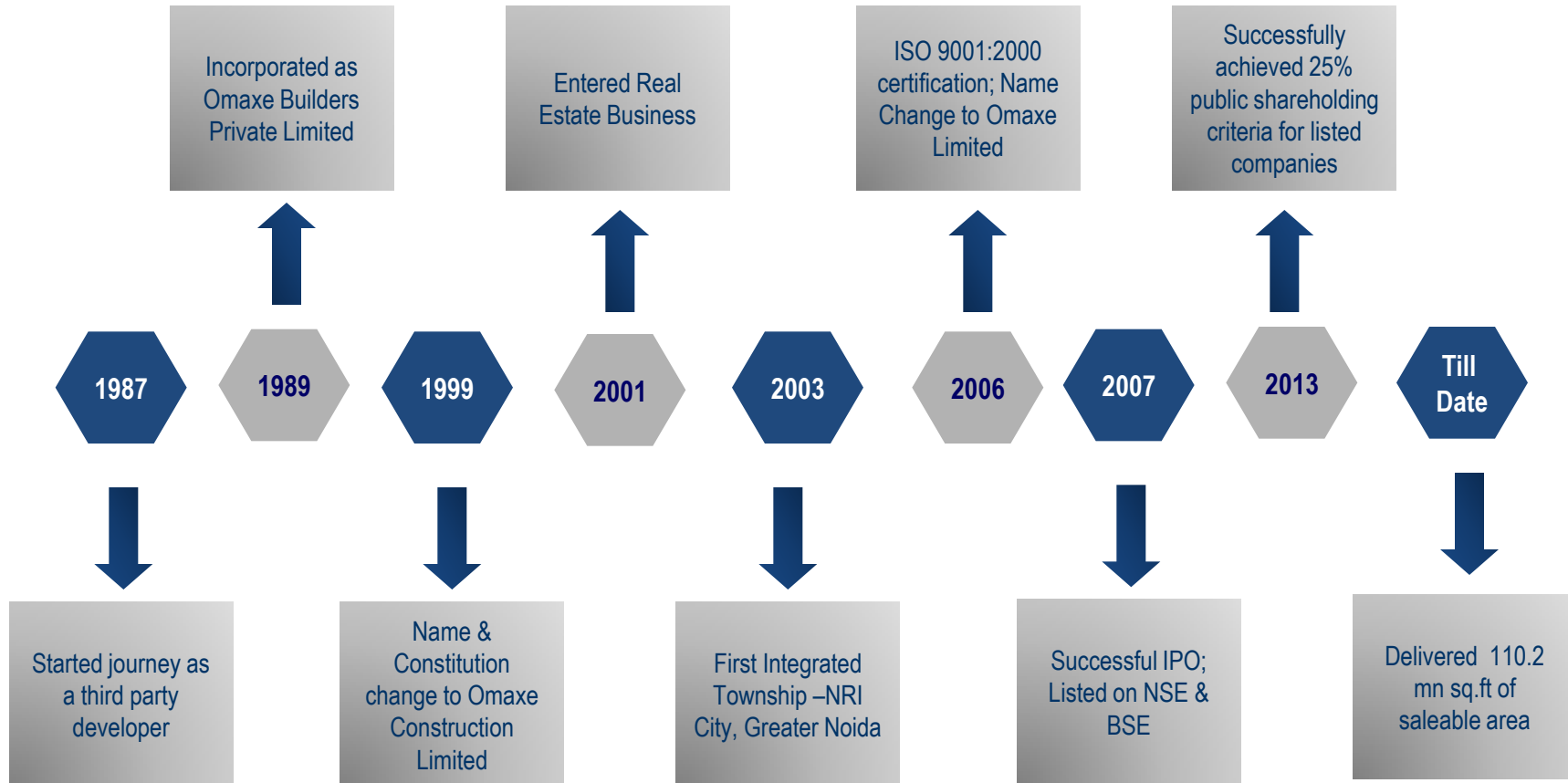
To be a trusted leader in the real estate sector contributing towards a progressive India.

Mission

To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.

Journey of Omaxe Limited

Humble beginnings, strong fundamentals, sustained growth



Facts that Built Omaxe

Present across 27 cities and 8 states

On-Going Projects in 22 cities across and 7 States

Project Under Execution/ Construction: ~ 70 mn sq ft

**Area delivered in Real Estate: ~ 78.4 mn sq ft
(Delivered across 26 cities 8 states)**

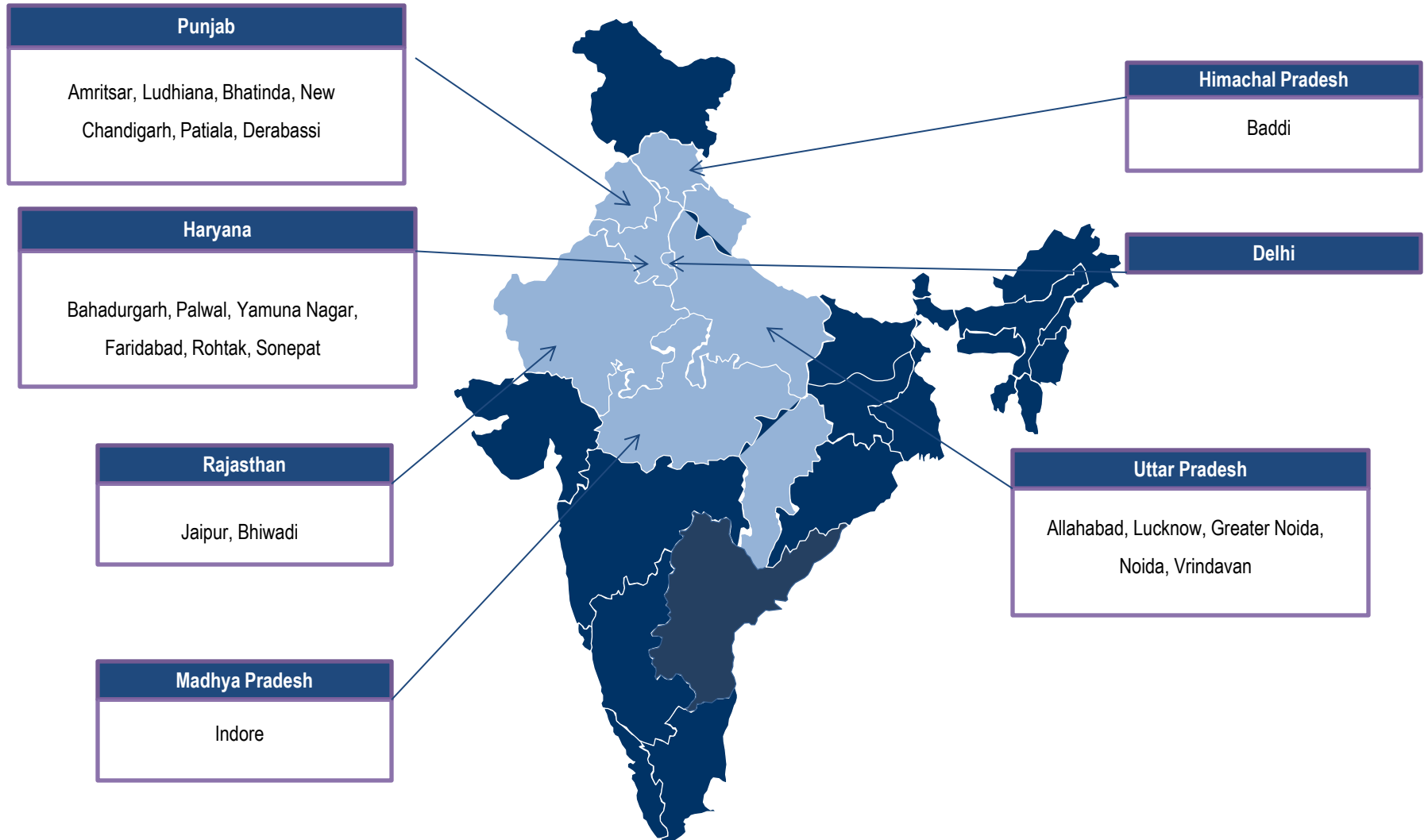
Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Employee strength: ~1,600

**No. of Projects (ongoing): 11 Group Housing, 16 Townships, 9 Commercial
Malls/ Hotels/ SCO**

I. LAND YOU CAN BANK UPON ... ACROSS KEY MARKETS

22 Cities in 7 States



Business Overview (Q3 FY 18 vis-à-vis Q3 FY 17)

	Q3 FY 18	Q3 FY 17	Change
Area Sold (mn sq.ft)	0.60	0.57	5%
Value of Booking (Rs. Cr)	168	282	-40%
Avg Rate psf (Rs. INR)	2,773	4,955	-44%

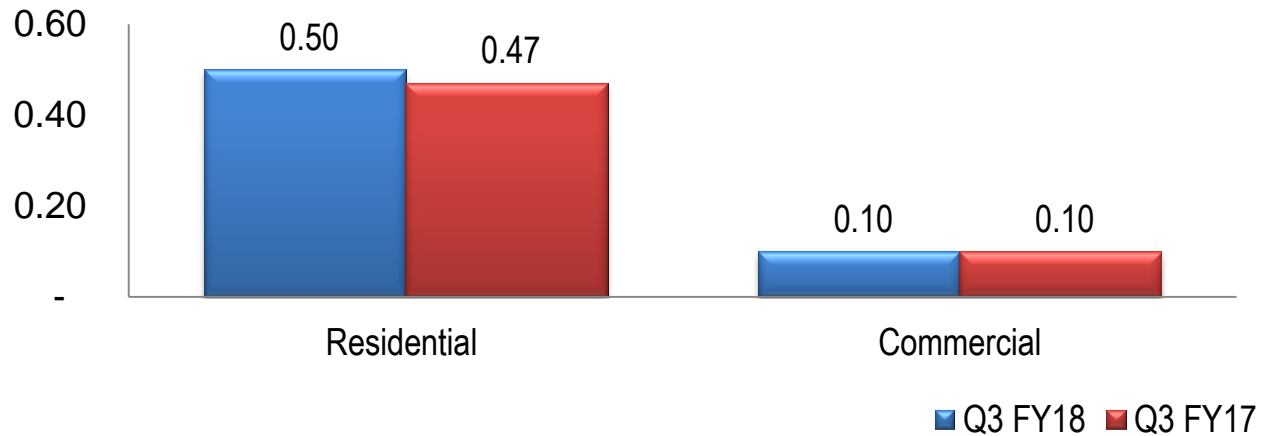
Particular	Q3 FY18		Q3 FY17	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	0.50	131	0.47	202
Commercial	0.10	37	0.10	80
Total	0.60	168	0.57	282
Avg Rate psf (Rs. INR)	2,773		4,955	

Area delivered during the quarter is 0.67 mn sqft

Business Operation (Q3 FY 18 vis-à-vis Q3 FY 17)

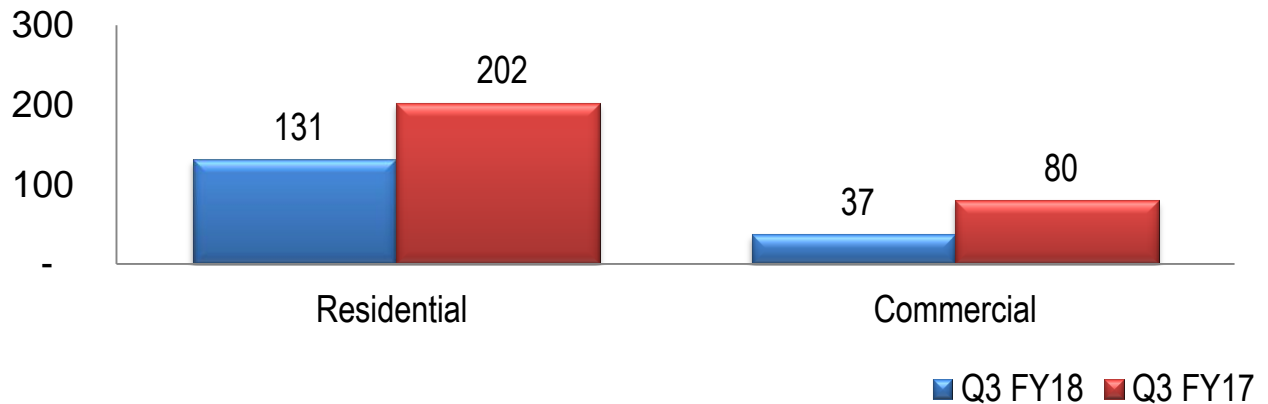
Area Booked (Mn Sqft)

Q3 FY18
Area booked 0.60 mn sqft



Value Of Booking (Rs in Cr)

Q3 FY18
Value of booking 168 Cr



Business Overview (9M FY 18 vis-à-vis 9M FY 17)

	9M FY 18	9M FY 17	Change
Area Sold (mn sq.ft)	2.75	2.39	15%
Value of Booking (Rs. Cr)	673	792	-15%
Avg Rate psf (Rs. INR)	2,447	3,318	-26%

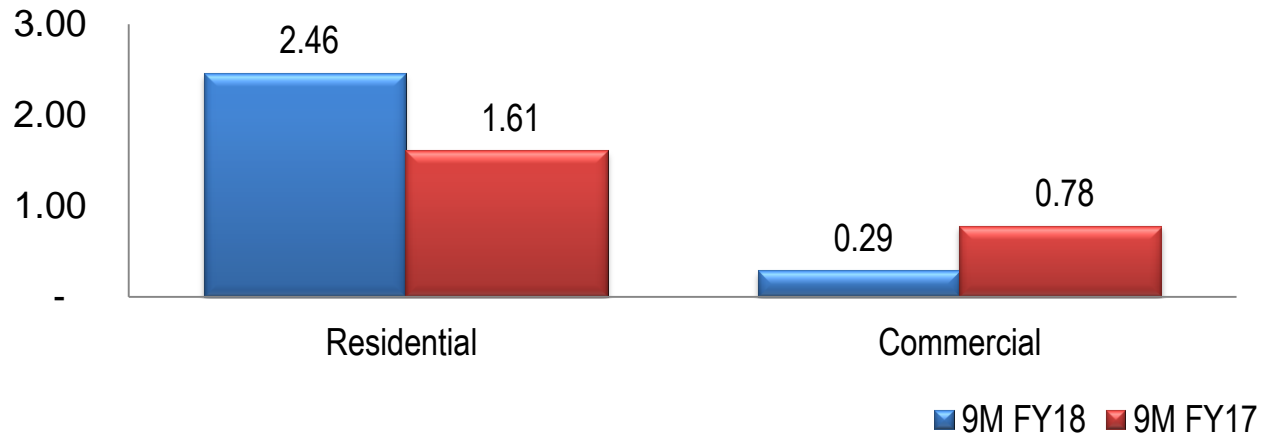
Particular	9M FY18		9M FY17	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	2.46	563	1.61	405
Commercial	0.29	110	0.78	387
Total	2.75	673	2.39	792
Avg Rate psf (Rs. INR)	2,447		3,318	

Area delivered during 9M is 2.57 mn sqft

Business Operation (9M FY 18 vis-à-vis 9M FY 17)

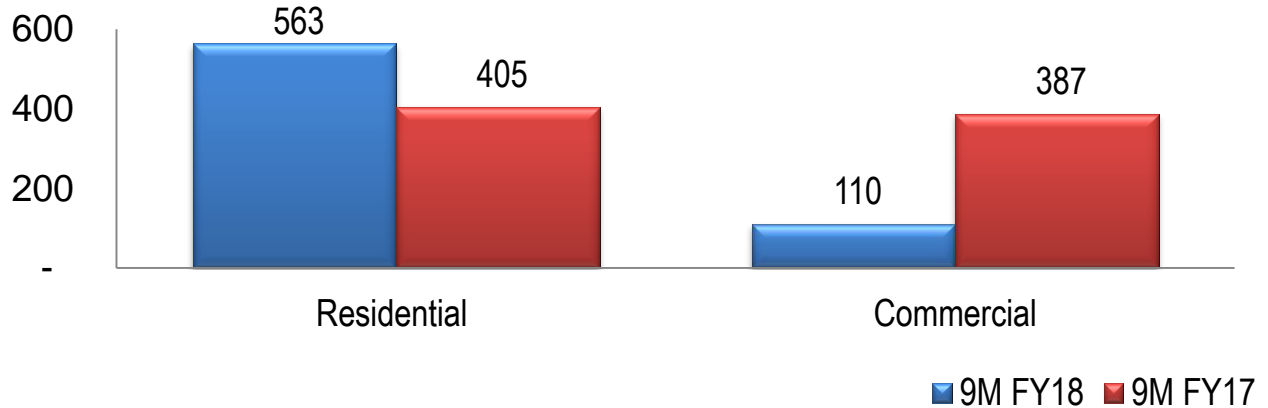
Area Booked (Mn Sqft)

9M FY18
Area booked 2.75 mn sqft



Value Of Booking(Rs in Cr)

9M FY18
Value of booking 673 Cr



Projects Launched till 9M FY18

Particulars	Category	Region	Area Sold (Lac sq.ft)	Sold Value (Cr)
Metro City	Plots	Lucknow	1.10	144
The Royal Meridian	Group Housing	Ludhiana	0.16	66
		Total	1.26	210

Financial Highlights

Results (Q3 FY18 & 9M FY18)

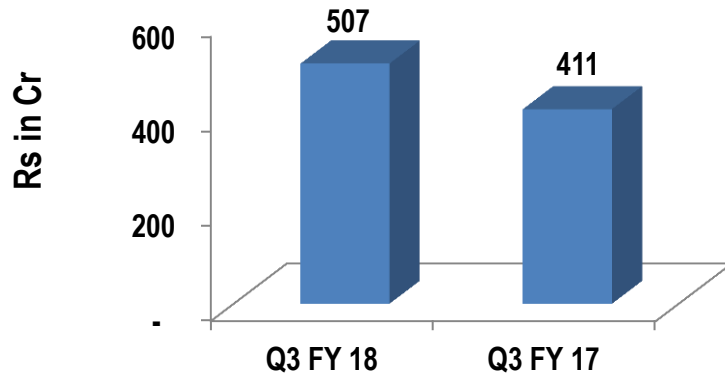
Fig in Rs. Cr.

	Quarter Ended^			9M year ended^		Year Ended^
	Q3 FY18	Q2 FY18	Q3 FY17	9MFY18	9MFY17	FY17
Income from Operation	507	359	411	1,348	1,175	1627
EBIDTA	83	76	81	240	284	343
PBT	31	35	38	104	156	179
PAT	21	19	21	64	89	105
EPS (Diluted) INR	1.12	0.98	1.13	3.36	4.86	5.57

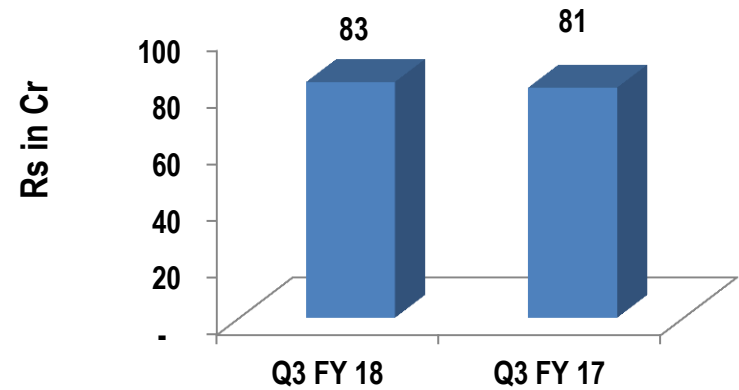
[^] As per INDAS

Operational Glimpse (Q3 FY18 vis-à-vis Q3 FY17)

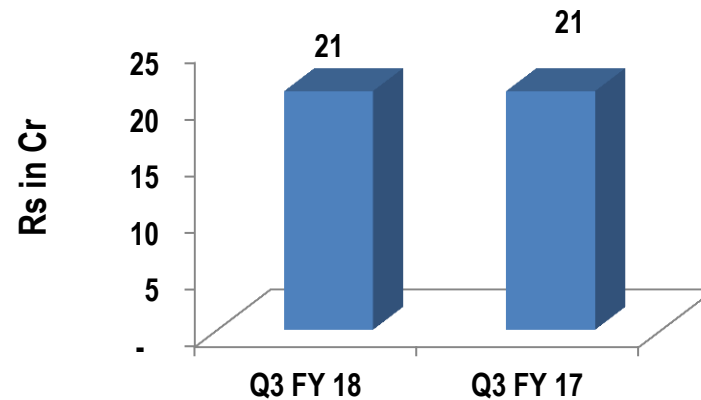
Income from Operation (Cr.)



EBITDA (Cr.)

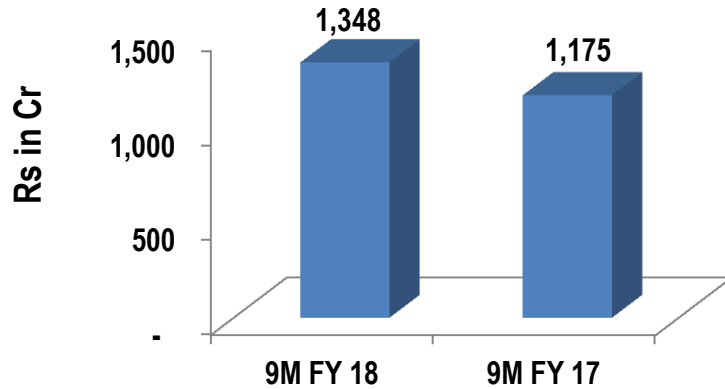


PAT (Cr.)

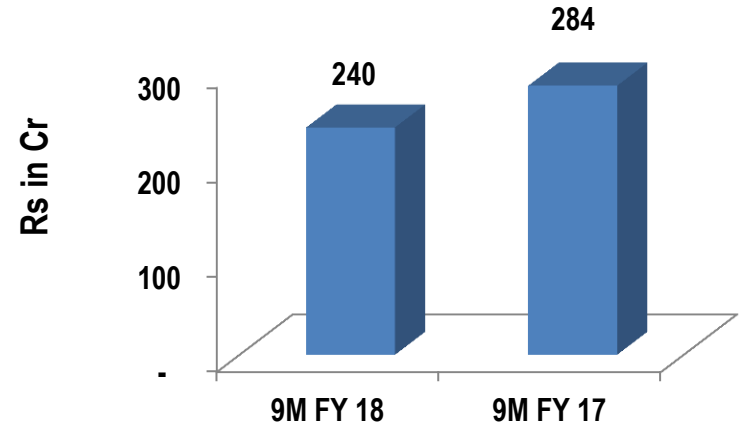


Operational Glimpse (9M FY18 vis-à-vis 9M FY17)

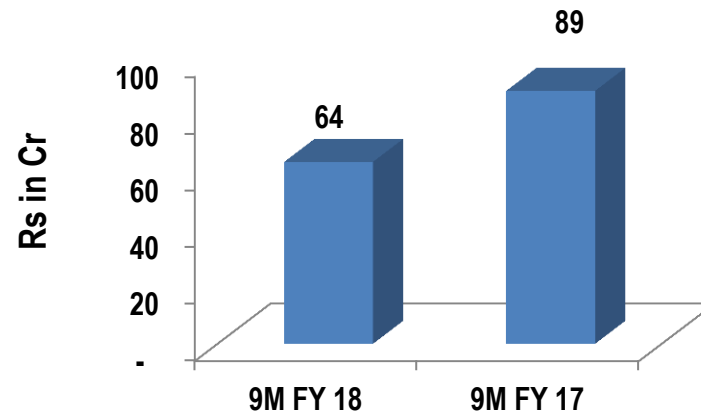
Income from Operation (Cr.)



EBITDA (Cr.)



PAT (Cr.)



Financial Highlights

Q3 FY 18 Debt Status (as on 31th December, 2017)

Particulars	Amount in Cr.
Gross Debt Position (October 1 ST , 2017)	1,615
Add: Loans availed during the quarter	283
Less: Repaid during the quarter	162
Add : Working Capital	(10)
Gross Debt Position (December 31th, 2017)	1,726
Net worth	2,176

Financial Highlights

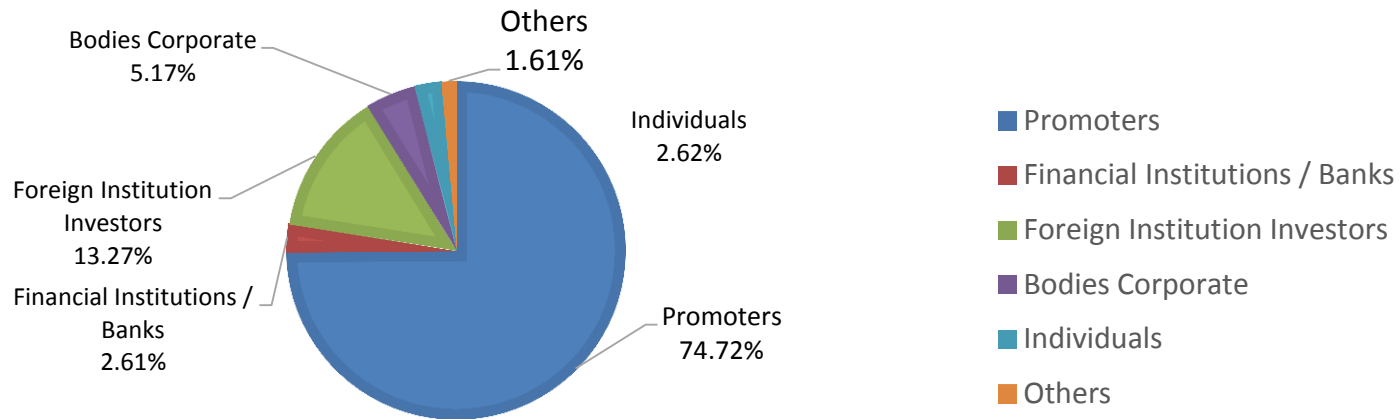
Cash Flow Position (Q3FY18 & 9MFY18)

Fig in Rs. Cr.

Particulars	Q3 FY18	9M FY18
Cash Flow from Operation	334	1,089
Total Inflow (A)	334	1,089
Construction and Other Overhead Expenses	175	597
Admin, selling & Others expenses	174	498
Financial expenses	66	189
Total outflow (B)	415	1,284
Net cash flow (A-B)=C	(81)	(195)
Net Borrowings (D)	120	233
Net Balance (C+D)	39	38

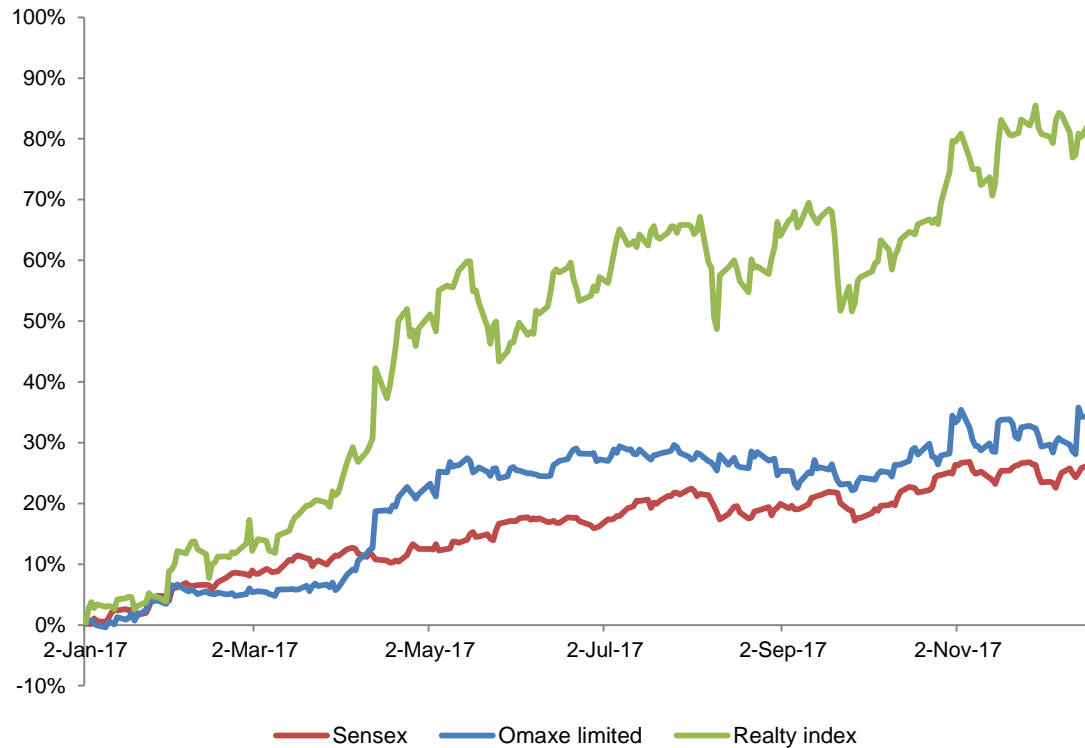
Shareholding Pattern

As on December 31ST, 2017



Particulars	No. of equity shares	% Shareholding
Promoters	136,666,194	74.72%
Financial Institutions / Banks	4,765,388	2.61%
Foreign Institution Investors	24,270,507	13.27%
Bodies Corporate	9,458,711	5.17%
Individuals	4,786,431	2.62%
Others	2,953,309	1.61%
Total	182,900,540	100.00%

Omaxe Limited – Share price movement



Last Trading Price
As on February 12

INR 228.50

52 Week High

INR 235.15

52 Week Low

INR 166.65

Market Capitalization

INR 4179 cr

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